

Texas Traveling Men.

Devoted to the T. P. A.,
the U. C. T., and other
Traveling Men's Or-
ganizations.

OFFICERS OF THE TRAVELERS' PRO-
TECTIVE ASSOCIATION OF AMERICA.
National President—Charles R. Dumb,
Terre Haute, Ind.
National Secretary and Treasurer—Louis T.
La Beaume, room 412, Union Trust building,
Beylaid and Olive streets, St. Louis, Mo.

TEXAS DIVISION, T. P. A. OF A.
President—Howard W. Peak, Fort Worth.
Secretary and Treasurer—James E. Ludlow,
Dallas.
First Vice President—Dan M. Lasker, La
Grange.
Second Vice President—W. J. Hughes, Gal-
veston.
Third Vice President—Adolph Boldt, Hous-
ton.

BOARD OF DIRECTORS.
Post C—D. W. Nichols, Houston.
Post D—Frank Arnold, San Antonio.
Post E—C. A. Mangold, George Sturgis and
H. B. Marchbanks, Dallas.
Post F—A. L. Edgerly, Galveston.
Post G—F. A. Guttman, Galveston.
Post H—Dan Well, Waco.
Post I—H. T. Sturgis, Corsicana.
Post J—W. E. Craddock, Fort Worth.
Post K—S. O. Craddock, Galveston.
Post L—H. C. Heiling, La Grange.
Post M—E. B. Welford, Temple.
Post N—J. E. Seeger, Temple.
Post O—Robert G. Vinton, Victoria.
Post P—Tom C. Swope, Beaumont.
Post Q—R. J. Jaggell, Beaumont.
Post R—F. A. Jaggell, El Paso.
Post T—Cal. C. Brewster, Laredo.

COMMITTEE CHAIRMEN.
Press—C. S. E. Holland, Houston.
Railroad—A. P. Post, Fort Worth.
Relief—Paul F. G. Post, Fort Worth.
Legislature—B. F. McElroy, San Antonio.
Employment—E. C. Barrett, El Paso.
Hotel—Ernest G. Post, Galveston.
Livery and Transfer—A. L. Fowler of Hous-
ton.
Executive Committee—Charles Mangold of
Dallas, chairman; H. B. Marchbanks of Dal-
las; W. E. Craddock of Fort Worth.
(Note—Committee members are also mem-
bers of the board of directors.)
Next State convention meets at Victoria.

The Cordova Hotel,

BEAUMONT, TEXAS.

New brick building, handsomely furnished;
electric fans, bells and lights, building heated
throughout, service strictly first class. Rates
\$2.50 per day. FREE SAMPLE ROOMS.
E. D. HONE, Manager.

Hotel...Grand.

GALVESTON, TEXAS.

European and American Plan.
Strictly First-Class.
New under management of A. GUGENHEIM,
formerly of the McDonald, Orange, Texas.

Elite Hotel,

EUROPEAN PLAN.
FOR GENTLEMEN ONLY.

Free sample rooms for traveling men. Corner
Main Plaza and Sealed streets.
San Antonio, Texas.
Electric cars from all depots pass the hotel.

The Maverick,

SAVING OINGEN NVS

Has been thoroughly renovated; is now
open under the able management of M. A.
Webb. Large sample rooms and free baths.

CORRECTION MADE.

The News Letter Answers and is

In a certain Texas paper there ap-
peared an article some weeks ago re-
lative to the expensive administration
of the T. P. A., and we feel that in
justice to the members and officers of
this association the article should be
answered and corrected figures given.
A member of the association was guilty
of the article and we hope that he
will take this article in the spirit in
which it is written, and convince
himself that he is right before he
makes another statement. The News
Letter seems to be Mr. Webb's pet
aversion and he never misses an op-
portunity to abuse the National board
for the News Letter's existence. Now
the N. L. is not a penny in the pocket
of the association as Mr. Webb would
have you believe. The cost of the N. L.
since May 1, 1898, the beginning of
our year, is as follows:
Expenses.....\$2,641.53
Receipts.....1,735.30
Net cost.....\$907.23
or an average cost of \$2.74 a month,
and as the receipts are increasing
each month it will only be a very
short time before the News Letter will
be earning money for the association,
and if Mr. Webb would send in his
subscription and quit knocking, he
would be a much better member of T.
P. A. As to the expense of conducting
the association proper, we wish to
state that the present administration
is the most economical we have had
for years, and the secretary's report
for this year will show the expenses
per capita to be some thirty or forty
cents lower than last year, and will
also show it to be lower than any as-
sociation of the kind in the country.
Mr. Webb also copies an article
which appeared in the Commercial
Traveler of February, and tries to con-
vince his readers that the T. P. A. will
be a thing of the past in eight years.
The article in question proves nothing
and in fact is incorrect. Mr.
Lyons, the editor of the Commercial
Traveler, in compiling the table, made
a mistake and took the December
membership instead of the January,
thereby throwing the table out about
four cents the wrong way. The fact
of the matter is that our association
is in better shape in every way than
it has ever been, and not in worse
shape than last year, as Mr. Webb
endeavors to show. The following
table will convince you of this:
Jan. 1 Membership, Cash bal. Per Cap.
1898.....12,257.....\$4,551.00
1899.....13,447.....5,214.18
Feb. 1.....11,636.....4,374.06
1899.....12,089.....4,981.00
These figures are correct and Mr.
Webb need not hesitate to copy them.
T. P. A. News Letter.

The editor of the Travelers' Protective
Association News Letter always gets very
warm in the neck when anything is said
about that newspaper. It is true that the
News Letter is costing the association less
than ever before, but on the other hand
the association is receiving a profit.
However, the 25 cents charge made for
the publication is what is pulling it out
of the hole and this 25 cents is only paid
by enthusiastic members, and is a con-
tribution from them, as less adent mem-

bers have not remitted at all, but receive
the News Letter just the same.

As to the subscription of the editor of
this page, it will be forthcoming, as he
has at all times been among the enthu-
siastic contributors and does not want to
be left out this time, as this tax is a
necessity. In other words, if the associa-
tion do not pay it out of the treasury the
individual members will have to "chip"
in, so it is as great an expense as ever.

The News Letter ought to be entirely
self-sustaining.
As to the error in Mr. Lyons's figure in
the Commercial Traveler, it is a pleasure to
make the correction.

In Texas we are all working for the
good of the order.

TO ENTERTAIN THE T. P. A.

Port Lavaca Will Be Ready for a
Visit.

Calhoun County News.
The Texas division of the Travelers'
Protective Association, including about 300
members, will hold their annual conven-
tion in Victoria next April, and will visit
Port Lavaca on a pleasure trip. This plan
was revealed one day last week by Mr.
C. S. E. Holland, traveling agent for the
Houston Post, who intimated that the peo-
ple here might do the town a good turn
by proper display of courtesy and hospital-
ity on that occasion. The suggestion met
with favor at once, for it will be a real
pleasure to entertain the jolly drummers,
whether their visit should involve Lav-
aca's reputation abroad or not, but there
is little doubt that the commercial trav-
elers can aid, will speak kind words for
the place in their subsequent travels that
will be worth more than can be esti-
mated.

On Thursday afternoon a meeting of
business men was held in the county
clerk's office, and steps taken to bring the
visitors here, if possible, and furnish such
entertainment as will naturally be ex-
pected. Felix Jackson was made chair-
man and W. P. Regan secretary of the
meeting.

The following committees were appoint-
ed:
Arrangements: P. V. Gentry, C. H.
Boyd, W. H. Smith, C. U. Yancey, E. S.
Montier, John B. Mahon, P. Paulson and
H. M. McFarland.
Finance: W. C. Best, W. G. Peterson
and Felix Jackson.

Entertainment: W. G. Peterson, L. Sea-
brook, C. H. Brightwell, E. K. Rodell,
W. P. Regan, C. U. Yancey, L. Landford,
M. S. Mahon, D. A. Frayser, S. L. Marsh,
H. M. Brown, R. L. Allen and C. T. Scott.
Programme: H. M. Brown, Felix Jack-
son, C. U. Yancey and Van E. McFarland.
Invitation: P. V. Gentry, R. L. Allen,
C. U. Yancey and Felix Jackson.
It was agreed that the proposed enter-
tainment shall include a full course of ex-
cise champagne, but will take the form of
a big oyster roast, with fish chowder and
other water products to eat, and good cool
beer to drink. Before adjourning a rough
estimate of the cost was made, and the
financial pulse of the crowd was felt. No
difficulty will be found in raising the nec-
essary funds.

The visitors are expected to arrive here
by special train on the afternoon of April
15.

A BIG MEMBERSHIP.

The Dallas T. P. A. Post Has Over
Three Hundred Members.

Dallas, Texas, March 25.—Post E. T. P. A.,
of Dallas now numbers over 300 trav-
eling men. The membership committee is
working hard to increase the total mem-
bership to 400 and expect to have it up
to that mark within sixty days. The af-
fairs of the post were never in so flour-
ishing a condition as at present.

Dallas council No. 62, U. C. T., has the
most energetic and active membership at
present. The council has ever known.
The membership is rapidly and steadily grow-
ing.

Miss Crum, with the Howard W. Spurr
Coffee company of Boston, was in Dallas
Monday.

Henry Spann, with the Faultless Chem-
ical company of Baltimore, is in Dallas.
J. G. Sargent, representing the Mound
City Paint and Color company of St. Louis,
was in Dallas this week.

Will M. Hellen, with the Monarch Man-
ufacturing company, axle grease, etc.,
Council Bluffs, Iowa, spent Wednesday in
Dallas.

J. M. Hinkle, with D. S. Walton & Co.,
paper manufacturers, New York, spent
the week in the city.

C. H. Bracey, with A. Karcher & Co.,
candy and confectioneries, Little Rock,
Ark., was here Tuesday.

W. B. McDowell, with the H. N. Strait
Scale company, Kansas City, is in the
city.

L. M. Preston of the Timken Carriage
company, St. Louis, is here.

J. H. Childs, with Haydock Bros., car-
riages, St. Louis, was in the city Wednes-
day.

J. L. Johnson, with the Graham Paper
company, St. Louis, has returned from a
South Texas trip.

Rue Timmonell, with Diamond and Onyx,
blackening and blueing, Philadelphia, is in
from a trip.

J. W. Irvine of the Oklahoma Vinegar
company, Fort Smith, Ark., was here Fri-
day.

J. F. Parks, Jr., of the St. Louis Coffee
company, is in the city.

E. De Voogele of Eppstein & Co.,
hardware, Dallas, is back from a tour of
South Texas.

John F. Burge of the Corlith, Miss.
company, is here.

John Denaldson, State agent for the
Bray Clothing company of Louisville, Ky.,
was here Monday.

Thomas H. McMillan of the Deering Ma-
chine company, Chicago, is home from a
trip through the Panhandle.

Jack Keller of the Perfect Baking Pow-
der company, St. Louis, spent Tuesday in
Dallas.

W. T. Hillis of the McCormick Harves-
ting Machine company, Chicago, is in the
city.

Robert Hunter, with G. H. Schoellkopf &
Co., leather and leather findings, Dallas,
is home from a trip.

division will lead off by holding their con-
vention on April 7 and 8 at Danville,
Tennessee at Nashville, April 11, 12
and 13.

Indiana at Evansville, April 14 and 15.
Kentucky at Paducah, April 15.
Missouri at Springfield, April 14 and 15.
Alabama at Montgomery, April 11.
Texas at Victoria, April 14 and 15.
Louisiana at Monroe, April 15.

The other divisions will all hold their
conventions some time in April, but have
not advised us of the dates. It is needless
to say that the man who is lucky enough
to attend any one of these conventions,
will have cause to be thankful that he is
alive.

WHARTON NOTES.

Drummers from Everywhere Visit
the Forest City.

Wharton, Texas, March 25.—Wharton
has been a popular rendezvous of the
travelling fraternity this week, and the
happy faces of this thrifty, merry league
have cast sunshine and prosperity in the
business thoroughfares of the Forest City.
New York, Illinois and Missouri sent rep-
resentatives to help the Texas boys make
time lively, and assist in the circulation of
the old silver dollar at the 15 to 1 ratio.

Nature G. P. Muse of Houston and
Hendricks of Galveston were among the
numerous guests of the Damon house.

F. J. League, of Blum Hardware com-
pany, Galveston; W. H. Lloyd, Houston;
Dry Goods company, Houston; Major Seth
Turner, of the Elevated Road Grader, Chi-
cago; M. Morens, Chicago Machine com-
pany, Chicago; W. S. Gilliam, Malesic
plane company, Houston; W. L. Le-
Clair, clothing company, Houston; W. L.
Culvers, Colliers, New Orleans; J. D.
Watkins, Grove's Chili Conico, St. Louis,
and Henry Herzberger, Chicago Ditching
company, Chicago, were among the rep-
resentatives of the Damon house.

Registered at the Nation hotel, where a
home-like feeling, good fellows and
the Grindley house, where Dr. Skinner
makes an ideal "home host."

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San Antonio, was booking his usual num-
ber of orders this week in Victoria and
surrounding country. He is liked by all
who know him.
R. F. Hoffmann, Bradstreet's agency
man, was making reports of the commer-
cial standing of the various merchants of
the Macaroon.
S. L. Gohlman, Jr., the smiling and
up-to-date shoe man of the Kelle-Good-
fellow Shoe company, St. Louis, was reg-
istered at Fort Lavaca.

NEW OFFICERS.

T. P. A. Posts That Have Held Elec-
tions recently.

Brenham.—Post Q. T. P. A. meeting
held March 18. Mr. R. T. Jaggell
elected president, H. Gardner first vice
president, C. W. Winkelman second vice
president, L. W. Grossmuck third vice
president, R. Gross fifth vice president and
L. Z. Harrison secretary and treasurer.

Following is the board of directors: R.
A. Schure, secretary, R. Eriker, F. Lang-
Ben Scherid and C. W. Reichardt.
Chairmen of the various committees
provided for by the constitution of the
post were appointed as follows: M.
Young, railroads, H. Gardner, hotels; L.
Z. Harrison, press; A. W. Wagemann,
legislation; J. B. Williams, employment;
Dr. J. T. York, physician; Rev. James
Schle, chaplain; delegate, from the post
to the State board of directors, L. Z. Har-
rison.

Beaumont.—Post P. T. P. A.: President,
Ed D. Steadman, Jr., first vice president,
E. Spahr, secretary-treasurer, Alf J.
Kastin, Directors: Jamp R. Stone, chair-
man; D. L. Calhoun, D. Bonamant, J. K.
Grist, P. A. Heibig, Chairman, railroad
committee, Sam Park, Beaumont, press
committee, J. K. Grist, hotel committee,
M. Leake, Houston, legislative com-
mittee, T. G. Swope, Houston, employ-
ment committee, Sam Herman, Galveston,
relief committee, Louis Solinsky, Beau-
mont, physician, Dr. W. J. Blewett.

U. C. T. ELECTIONS.

New Officers of the Houston and An-
tonio Councils.

Houston council No. 85, United Comm-
ercial Travelers of America, elected the fol-
lowing officers for the ensuing term:

Senior counselor, J. M. Mather; junior
counselor, H. B. Bailey, secretary and
treasurer, Thomas L. Freeland; post
counselor, W. C. Akard; conductor, Tom
C. Swope; page, H. M. White; sentinel,
John E. Knight; executive committee for
two years, L. Schwartz and J. V. Croft;
executive committee for one year, M. H.
Armistead and V. E. Fernier; chaplain,
Rev. Seth Ward; surgeon, Dr. R. W.
Knob.

San Antonio council No. 61, U. C. T.,
elected new officers as follows: Senior
counselor, Hugo P. Goodman; post coun-
selor, Victor Villaret; junior counselor,
Lee J. McMahon; conductor, Sam Spel;
page, J. B. Winfield; sentinel, R. T.
Fruitt; secretary, Ed H. Everett; treas-
urer, Henry Deelman; executive com-
mittee, B. K. James and Joseph Foley.

WILL NOT BE THERE.

The National Secretary Will Not At-
tend the Convention.

The National secretary will not attend
the convention.

A private letter from Mr. Louis T. La
Beaume, National secretary of the Travel-
ers' Protective Association, states that
he will be unable to attend the meeting
of the State convention of the Texas
division this year, on account of the
annual meeting being held on the same
dates.

Mr. La Beaume's many friends in Texas
will regret exceedingly his inability to
attend the meeting, as he was very pop-
ular and gave the members much useful
information.

La Grange Visitors.

La Grange, Texas, March 24.—M. S. Mi-
chael of New Orleans, representing Smith
Brothers, called on our grocery mer-
chants Monday and placed some good or-
ders.

N. A. Stroud of Waco, representing the
Mendelsohn Lye company of New York,
was in the city.

P. J. Burgess, with the Houston Drug
company, was around calling on the drug-
gists of the city.

Henry G. Cook of New Orleans was fill-
ing orders for hardware for Rice, Bore &
Co.

Jim Osborn, representing the wholesale
representing the H. B. Brothers' Dry Goods
company of St. Louis.

C. M. Cook, with the N. K. Fairbanks
company, was loading his well-known
cans of soap to our merchants during
the week.

R. W. Rutherford of Atlanta, Ga., rep-
resenting the Georgia Cotton mills, was
in the city.

The popular Sol Harris of Galveston
was looking after the interests of his
popular firm, Gust, Heye & Co.

E. L. Jackson of Chicago was around
on Wednesday, representing W. F. Mc-
Laughlin & Co., selling XXXX coffee.

G. W. Martin of St. Louis was in the
city today talking pickles, mustard, etc.,
for the H. J. Heim company, Pittsburg,
Pa.

S. W. Rapley, representing Peaselee,
Gaulther & Co., of Louisville, was selling
paints, oil and glass today.

Quincy Lewis of Austin was placing or-
ders for hardware with John A. Webb &
Brother, Austin.

J. E. Netherly of Waco was around rep-
resenting the H. B. Brothers' Dry Goods
company of St. Louis.

Among others registered at the Lester
hotel were: J. B. Whitehead, Austin;
H. B. Cookman, San Antonio; the L.
Well, Louisville; G. W. Vinton, San Antonio;
Thomas Young, Brenham; R. W. Ham-
ilton, Dayton, Ohio; S. Ruff, Dallas;
J. Johnson, Kansas City, and W. M.
Shepherd, Austin.

Capture of Victoria.

Victoria, Texas, is to be captured by
the boys of Texas division some time be-
tween the hours of 8 p. m., April 13,
and 8 a. m., April 14. Plans have been
carefully laid and the down is expected
to surrender without a struggle. In fact,
we have secured private advices to the
effect that the boys will be welcomed in
somehow the same manner that General
Miles and our army of invasion, we will
be welcomed in Porto Rico. Here's to the boys
at Victoria; May their convention be a
good one of pleasure.

An Opportunity to Save Dues.
The National board of directors of the
Travelers' Protective Association has con-
sidered in making the following offer:

"All members securing six applications
between April 1 and June 1, will have
their dues paid by the National associa-
tion for six months."

It will be easy for members in Texas to
pay their dues in this manner, as there
is a big field in which to work.

Go to work, boys, and see if we can't
move Texas up to a membership of 1500.

Traveling Men at Corpus Christi.
Corpus Christi, Texas, March 24.—D. L.
Williams and A. J. Yates, the twin rep-
resentatives of the Gossett Shoe company of
Beacon, were here this week, making a

"BEST REMEDY IN THE WORLD"

SAYS
POSTMASTER GIBBS.

There are lots of people who think so
much of Smith's Bile Beans that they never
want to be without them in the house, so
buy them by the dozen bottles to have
them always handy in case of need.

The Postmaster at Fall Cliff, N. C., is
one, and this is what he says in his last
order:

J. F. SMITH & Co., New York.
Enclosed is a postal note, for which please
send me one dozen B